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ROBERT R. NATHAN ASSOCIATES, INC.

1200 EIGHTEENTH STREET, N.W., WASHINGTON, D.C. 20036  
PHONE 202/833-2200 TELEX: 248482 CABLE: NATECON

January 24, 1977

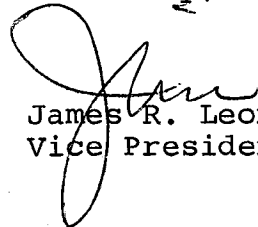
Mr. Howard P. Willens  
Wilmer, Cutler & Pickering  
1666 K Street, N.W.  
Washington, D.C. 20006

Dear Howard:

Please find attached a copy of my resume - it even includes my address and telephone number. If you feel, as you stated you felt, that I will be a good fit for DOTA, I would appreciate whatever you could do to expedite my appointment.

Thank you.

Sincerely,

  
James R. Leonard  
Vice President

JRL:dk

Attachment

## RESUME

NAME: James R. Leonard ADDRESS: 6308 Swords Way  
DATE OF BIRTH: January 5, 1933 Bethesda, Md. 20034  
CITIZENSHIP: U.S. PHONE: 301/897-5759  
EDUCATION: B.A., Economics, 1955, University of Texas  
M.A., Economics, 1957, Northwestern University  
Completed all Ph.D. degree requirements in  
economics except dissertation, Northwestern  
University

### GENERAL

Broad experience as university teacher, consulting economist and business executive. University experience includes appointments as instructor, Montana State University (academic years, 1959-1963); lecturer and instructor, Northwestern University (summer sessions, 1959 and 1961); assistant professor, The Ohio State University (academic years 1963-1964).

From 1964 to the present, served as economic counsel to a great variety of public agency and private clients in the United States and abroad. Consulting experience includes national, regional, sectoral and industry economic policy evaluations and formulation; capital project and land development assessments; utility service (public convenience and necessity) analyses; and antitrust liability and damage determinations.

From 1964 to 1972, employed as associate and senior associate by Robert R. Nathan Associates, Inc., one of the oldest and largest firms of consulting economists in the United States. In 1972, established James R. Leonard Associates, Inc. as a diversified economic consulting firm. James R. Leonard Associates affiliated with Robert R. Nathan Associates in March, 1976. Currently serve as president of James R. Leonard Associates and as vice president of Robert R. Nathan Associates.

PROFESSIONAL  
HIGHLIGHTS

- . Economic development planning consultant to the World Bank, the Republic of Korea and the Governments of Malaysia, Nigeria, Nicaragua, Venezuela and the U.S. Trust Territory of the Pacific Islands.
- . Economic policy and program consultant to agencies of the United States Government, including USAID, the Office of Economic Opportunity, the Public Land Law Review Commission, the Bureau of Indian Affairs, the Bureau of Land Management, the Bureau of Reclamation, the U.S. Corps of Engineers, the Economic Development Administration and the Panama Canal Company.
- . Economic counsel and negotiator for the Government of the Mariana Islands in US/Marianas negotiations to establish the Marianas as an unincorporated territory of the United States.
- . Economic counsel in regulatory and anti-trust proceedings for the State of Washington; American Society of Composers, Authors and Publishers; AVNET; Toyota Motor Company; the Ohio River Company, Continental Airlines; American Bakeries Company and others.
- . Consulting firm executive with responsibility for directing professional projects, as well as for business development and corporate profitability.

PROFESSIONAL  
ASSOCIATIONS

American Economic Association  
Royal Economic Society  
National Economist Club (Charter Member)

REFERENCES

Robert R. Nathan, President  
Robert R. Nathan Associates, Inc.  
1200 18th Street, N.W.  
Washington, D. C. 20036

Howard P. Willens, Esq.  
Wilmer, Cutler & Pickering  
1666 K Street, N.W.  
Washington, D. C. 20006

David L. Chewning, Vice President  
National Rural Center  
1200 18th Street, N.W.  
Washington, D. C. 20036